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rom November 2nd to 3rd, 2024, Sanlux Co., Ltd. held a closed-door strategic seminar in Fuzhi Mountain Area, Shangyu District, Shaoxing City, to discuss plans for the year 2025 and the company's future development. This strategic seminar aimed to rally the efforts of Sanlux Co., Ltd. for its development from a future perspective. Led by Chairman Phoenix Wu Qiongying, all middle and senior management personnel engaged in intense yet candid discussions and exchanges on the company's future strategies, strategic positioning of each department, and strategic execution. They unified their thoughts, reached a consensus on goals, and jointly painted a grand blueprint for the future development of Sanlux.

Under the strategic guidance of "Beautiful Sanlux,"

Chairman Phoenix Wu Qiongying pointed out that achieving the two grand goals of becoming the "Global Leader in Industrial Belts" and fostering "People Leading Happy Lives" are the directions for our continuous efforts. Guided by this blueprint, Sanlux will focus on the construction and development ideas of globalization, platformization, intellectualization, and standardization, reshaping new concepts for the sustainable development of Sanlux.

In the future, Sanlux will build a unique innovation and development system, establishing leading "Sanlux Standards" in the global rubber products and industrial products sectors, truly contributing the power of Sanlux to China's "intelligent manufacturing" as it goes global!

Sanlux deepens strategic cooperation with transmission industry giant

From November 28th to 29th, Ms. Wu Qiongying, the Chairwoman of Sanlux, led a team to Guangxi to carry out a series of visits, cooperation and exchange activities, with the aim of deepening the industry exchanges and cooperations, and jointly exploring new development opportunities to promote the sustained development of the enterprise.

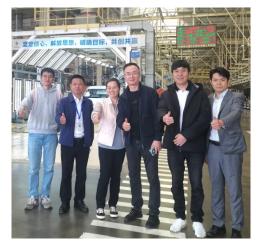
On the 28th, Ms. Phoenix Wu Qiongying and her team visited Wuling Liuqi Power Co., Ltd, which is known as the "cradle of Guangxi machinery industry", and gained an in-depth understanding of its profound historical heritage and the remarkable achievements it has made in recent years in terms of rapid development and transformation and upgrading. Our company seriously learns from the valuable experience of the veteran enterprise in the field of machinery, and pays special attention to its outstanding contribution to the national machinery industry in talent cultivation and technological innovation.

In the morning of 29th, the board chairman Wu led the team

to visit the vehicle assembly workshops of GAC-Wuling and LiuGong Group. There, there are modernized and standardized production lines, fully demonstrating the industry-leading manufacturing strength.

In the afternoon, the board chairman Wu, as the representative of Lead Jet Power, had an in-depth communication and negotiation with Tian Liusheng, the general manager of Guangxi Wuling Technology Co. Ltd. The two sides exchanged views on matters related to the joint venture company. Based on the common understanding of the industry trend and the principle of complementary advantages, the two sides successfully reached a consensus on cooperation and formally signed a joint venture letter of intent. In the future, the two sides will work together to develop a broader market, integrate resources and promote the high-quality development of the transmission industry.







Besides the joy of the harvest, there are many enthusiastic activities that add happiness in November. On 24th November, Sanlux held the 2nd Family Day. Little kids came to the company, visited the workshop, learned about the skills and usages of fire, spending a warm and happy time with their parents and leaving unforgettable memories.

At the first meeting, the distance between the 19 children present was instantly narrowed through the interesting "Drumming and Passing the Belt" and "Flame Palm". The oldest was only eleven years old and the youngest was only four years old. Among them, two groups of families are already the third generation of Sanlux people. After that, Mr. Chen Xiaojun, Minister of Production, led the little Sanlux people to explore the magical factory and see the place where their parents work hard. The firsthand experience made the children have a deeper understanding of their parents' work. They held flowers to give to the most lovely adults in their

The activity was held in Lanting Shengran Valley, which has beautiful scenery and is close to nature. Each group of families held a spark symbolizing the company's culture and family warmth. The children ran on the green field. Their paces were unstable but full of strength. When the last runner put the spark into the bonfire pot at the finish line. The "Passing on the fire" between parents and children was perfectly demonstrated here.

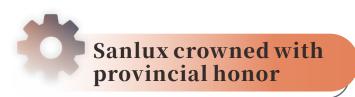
Fire is a symbol of the progress of human civilization and a necessity of life. For the young Sanlux people, mastering the skill of using fire is a key lesson for growth. Under the guidance of their teachers, they learned how to cut, saw firewood and make fire with flint. Sparks ignited the cotton, little flames leaped up, and the children's faces were filled

with pride and joy. Flames are also vital in family life. The little sanlux people sat around the stove with their parents and shared the joy of cooking. The children excitedly listened to the corn kernels exploded in the pot and witnessed them transformed into golden popcorn in the firelight; sweet potatoes are slowly roasted over the coals, and the flames cast warm shadow on their faces, making the whole scene even more cozy and intimate.

However, the charm of fire is much more than that. It not only sustains life, but also serves as a source of inspiration for artistic creation. Guided by fire and charcoal, the little Sanlux people were able to swim in the sea of art. In addition, a special afternoon tea in the forest as well as thoughtful and practical gifts was prepared for the children. The whole activity site was filled with a warm atmosphere, and the strong warmth, like the winter sunshine, gently penetrated into everyone's heart.

Sanlux has always regarded its employees as the cornerstone of enterprise development. The second Family Day is not only an ordinary parent-child interaction, but also a profound inheritance of the company's culture, which closely intertwines the warmth of the family with the company's care, and jointly creates a new chapter of the company's culture. The spirit of Daqing has been inherited here, which inspires us to keep moving forward.





n 2021, Sanlux was successfully recognized as "Zhejiang Province Hidden Champion Enterprise" and passed the review this year, which is a full **L** affirmation of our long-term focus on the rubber V-belt field of intensive cultivation and continuous innovation, and more of an incentive for the future development. The company will continue to increase R & D investment, promote technological innovation and enhance product competitiveness to provide customers with better quality products and services.





EVP Guo Lijun, marketing director Lin Gaoquan and other leaders, as well as a large number of domestic and international distributors came to visit our booth, to attend this industrial event, and to open up a new era of industry together. Our company, standing in the forefront of the industry development perspective, displayed innovative products and solutions and conveyed the positive enterprising, navigation and development of the firm determination to industry to injected a strong confidence and vitality for the whole power transmission industry!

The exhibition site was bustling with activity, and a strong atmosphere of communication and exploration filled the air. Sanlux booth attracted



thousands of domestic and foreign customers to stop and visit, and a number of end customers came to seek opportunities for cooperation. In order to better serve our customers, our 15 professional technicians and customer service team were stationed at the exhibition, answering questions all day long, and reaching preliminary cooperation intentions through in-depth exchanges with customers from more than 10 countries, including Russia, Spain, Mexico, Japan, Italy, Indonesia, etc.

This exhibition is more than a platform for Sanlux to show its strength. It further consolidated Sanlux's position in the power transmission industry and offered an opportunity for in-depth exchanges with customers and distributors to explore the unlimited possibilities in the field of power transmission.





Test Center continues to improve technical capabilities

November, our test center organized a number of important activities focusing on the core objective of technical capability improvement, including technical training and practice visits. Through the combination of theoretical learning and on-site practice, the team's professionalism and equipment management level were significantly enhanced, injecting new momentum for the sustainable development of Sanlux.

In early November, we especially invited international technical experts to conduct a half-month technical training for the team. The training covered equipment operation, data analysis and optimization, abnormal problem solving and other contents, and combined with practical cases to deeply analyze the cutting-edge testing technology and industry dynamics. Through interactive exchanges, case studies and practical exercises, the team members have made great progress in practical operation ability and technical theory. The rich experience and rigorous teaching of the experts helped the team to solve many problems and enhance our ability to deal with complex testing scenarios. The training not only effectively improved the overall technical level of the team, but also laid a solid foundation for subsequent project implementation.



In late November, our testing center team went to the factory of the equipment partner for a site visit, focusing on the assembly process and operation management of the equipment. Under the guidance of the technical experts, the team members learned the complete process from equipment assembly to commissioning and the key points of equipment maintenance and repair, as well as the functions of each component and its importance in the overall operation, and learned how to extend the life of the equipment and improve the operational efficiency through daily management. During the visit, the testing center team and the

experts had in-depth exchanges on equipment troubleshooting, optimization of operation and other practical issues, which provided valuable references for the center's existing equipment management.

The combination of this training and practice has significantly improved the ability of our team in theoretical learning and practical operation. In the future, our testing center will continue to optimize equipment management and operation efficiency with more professional technical capabilities and more efficient services, helping the company consolidate its leading position in the industry and create more value for global customers.

Test Center carries out technological innovation and cooperation

In November, our test center achieved remarkable results in the field of technology enhancement and customer service, and a number of key tasks were successfully completed, covering technical exchanges, customer cooperation, and visits of middle and senior leaders, etc. These tasks not only demonstrated the professional ability and innovative strength of our team, but also injected new momentum for the subsequent development. These tasks not only show the professional ability and innovative strength of our team, but also inject new momentum for the subsequent development.

This month, our test center welcomed a number of customer representatives from Europe, America and Asian countries. The customer team visited the laboratory and key equipments, and understood the practice and advantages of the test center in the testing process, data analysis methods and other aspects in detail. In the technical exchange part, our technical team and customer representatives had an in-depth discussion on key issues such as transmission system testing and data accuracy. Combined with the actual needs of customers, the team demonstrated a number of innovative solutions with foresight, and at the same time provided comprehensive answers to the customer's concerns. Through this series of exchanges, our company has established a professional and reliable brand image among international customers and laid a good foundation for future international cooperation.

On November 15th, the middle and senior leaders of the company visited the test center, focusing on the recent progress in technological innovation and project management. The team members fully demonstrated the performance advantages of the equipment and work results in the

briefing, and shared their work responsibilities and experience. During the visit, the leaders went deep into the laboratory to understand the operation of the equipment and spoke highly of the team's efficient work and professional performance. After the visit, the leaders clearly indicated that the test center has become an important support for the company's technological innovation, and its achievements provide an important guarantee for the future development of the enterprise.

The achievement of this series of results once again proves that professional and technical strength and quality service is the core driving force to win the trust of customers and promote the deepening of cooperation. Looking ahead, our company will continue to adhere to technological innovation and performance optimization, and closely explore new directions around customer needs. At the same time, we will further expand international cooperation, enhance

brand influence, and steadily promote the company's globalization development strategy.

High load agricultural machinery common V-belt

The high load agricultural machinery common V-belt, composes of the carefully selected material, aramid fiber cord fiber reinforced neoprene rubber and high wear-resistant wideangle canvas. The combination of materials gives our products exceptional high tensile strength and zero elongation, significantly enhancing the overall performance and durability.

Especially the neoprene material, it has excellent resistance to high and low temperatures (-35°C-85°C), so that it can remain stable under extreme temperature conditions. At the same time, it also has heat resistant oxygen aging, ozone aging resistance, antistatic and other functions.

The product is mainly used in garden machinery and agricultural machinery and other related fields, especially in the belt durability, fatigue resistance, small belt wheel and other extremely harsh working conditions, can show its excellent performance. At present, this product of our company has

successfully entered the US market through the WOODLAND trademark, which fully proves that its quality and performance have been recognized by the international market, providing a reliable and efficient solution for mechanical transmission in the field of agriculture and



Product Corner

ORION Banded Premium Plus (Aramid Cord)

RION Banded Premium Plus is a high performance product with aramid cord and fiber rubber reinforcement, which increases the transmission power by 35% compared to the general narrow Vbelts. This significant advantage allows it to cope with heavy loads and high impact loads.

A highlight of the product is the use of wide-angle canvas, which greatly enhances the belt's flexibility in bending and makes it very suitable for wheel systems with back tensioner pulleys. In practice, this product is especially outstanding in heavy-duty equipments such as heavy-duty presses, milling machines, heavyduty wood processing equipments, stone crushing machines and other heavy-duty equipments.

At present, our product has reached cooperation with many famous enterprises, including XCMG, Loesche Milling and so on.

These cooperations fully proves the excellent performance and wide recognition of our products in the industrial field. And at the same time, it also highlights its important value in improving the performance of the equipment and guaranteeing the production efficiency.





Quality first, delivery on time

n the past month, the supply chain department of Sanlux has been committed to establishing efficient and high-quality service standards by optimizing production plans and implementing warehouse on-site management. The main achievements in November are as

1. At the production and Marketing coordination meeting on November 13, We organized the Marketing Department, production Department, equipment Department, publicity department and supply chain Department to discuss how to improve production efficiency and shorten delivery time, matched the production and sales of market demand, customer orders and production capacity, and discussed the inventory plan for the models needed in high season and low season, so as to buffer the emergency of the market with inventory, In response to changes in the market.

2. According to the distribution of domestic and export output, the tracking and assessment of order of production investigation and warehouse were carried out, starting from the delivery time and ending from the warehouse delivery, the whole process of tracking production to ensure delivery in accordance with the order priority.

3. Re-optimized the overall layout of the warehouse, according to the needs of the warehouse floor and product categories, the Sanlux brand ordinary belt, cross-continent brand, narrow V belt, custom area, foreign trade area are adjusted, in November for the above areas to carry out on-site relocation work, the purpose is to reduce the handling time and cost, improve the efficiency of workers in the operation process. To improve the speed and accuracy of delivery.

4. Carry out the warehouse intelligent system project, use Tianxin warehouse entry and exit management system, scan code for standard products to enter the warehouse, manage product entry in real time, reduce human errors, and train



Looking back on the past 27 years, I am deeply rooted in the fertile soil of Yunnan and have grown together with Sanlux. At the beginning of the thorns, and now the prospect of magnificent, the future is

Reminisce about the eventful days of the past. In 1997, from Southeast China to Southwest China - this land full of hope, Kunming Jiahao soasted the seeds of hope in the midsummer, and achieved a magnificent transformation from nothing to something, from small to large: annual sales increased by more than 100,000 times; Inventory from the old chairman's memory of a burden of light, to now separate from the store independent warehousing. Sanlux with its excellent quality, coupled with the pioneering spirit of hard work, let us face any challenges and difficulties can be overcome. Adhering to the belief of "Develop with Sanlux", in the new decade, Kunming Jiahao will take the potential of deep cultivation for a long time to create a new sales peak.



employees to use advanced tools to achieve accuracy in warehousing, and optimize warehouse operation by data analysis.

Sanlux always adheres to the principle of "quality first, punctual delivery", and carries out strict inspection on each finished product to ensure product performance standards and flawless appearance. Through the optimization of inventory management and the establishment of efficient logistics and transportation standards, dedication to details and commitment, improve the ability to quickly respond to customer needs, and help enterprises move steadily forward in the competitive market.

Sanlux will continue to improve the operational efficiency of the supply chain and bring higher quality products and services to customers.



Rejuvenate through innovation. In the process of rapid development, Phoenix Wu Qiongying, the helmsman of Sanlux, led us to find the right direction of development. The strong support of sales policy has not only helped us reduce management costs, but also encouraged our sales drive and enhanced our confidence in opening up new markets. In addition, every dealer meeting with Sanlux is a good platform to share experience and suggestions. Give full play to the team advantages of Sanlux people, Sanlux family will do a good job of high-quality products and professional service. In the corporate culture and dealer management level, Sanlux's efforts in past years is forming a new competitive advantage. A series of warm and profound activities such as Training Camp and Luban Course have benefited me a lot. In the process of communicating with many entrepreneurs, I have inspired new sales ideas and realized the importance of sales format transformation to meet market challenges. Since 2015, Kunming Jiahao has set up a professional sales business department, and the use of e-commerce products. Whenever I see the wide application of Sanlux products in the countryside of Yunnan, my heart is filled with pride.

Set sail in the market trend. In recent years, in the face of the impact of other brands in the market, Sanlux re-integrated internal resources, launched brands such as Adventec, improved the product series, and injected sustainable strong momentum into the sales end. At the same time, Kunming Jiahao responded to the initiative of the "Belt and Road", seized the opportunity of the era of foreign cooperation, and identified Yunnan as a bridgehead for Southeast Asia. The company is seeking cooperation with other enterprises to promote the Sanlux brand in neighboring countries. To have a brighter future requires us to be in pragmatic, walk in the forefront, and bravely stand at the head of the tide.

27 years is the little half of my life that I have dedicated to this land, and I will continue to step forward in the future. For Sanlux, we are gearing up, continuing to write the leading chapter in the rubber transmission industry, towards a centenarian Sanlux!

BSCI audit passed with high scores demonstrating international competitiveness

Recently, foreign customers commissioned RWE Group to conduct a 2-day BSCI audit on Sanlux, and successfully passed. As a widely recognized global social responsibility assessment system, BSCI audit is crucial to the development of enterprises. It covers labor rights, health and safety, environmental management and other standards, is a strict review of the overall operation of the enterprise. The BSCI audit is also a valuable opportunity for Sanlux to improve itself, which comprehensively and deeply examines the performance of our company in the fulfillment of social responsibilities.

From the perspective of employee rights and interests, it ensures that our employees can work under a fair and reasonable working hours system and get guaranteed wages and benefits, which helps to enhance employee satisfaction and loyalty, and makes our team more stable and dynamic.

In terms of the working environment, BSCI audit encourages our company to improve safer protective measures, optimize the production environment, whether it is the safety of plant facilities, or the equipment of labor protection supplies, will be a higher level. This greatly protects the health of

employees and effectively reduces potential safety hazards.

For the development of enterprises, acceptance of BSCI audit is of great significance. This move will make our company more competitive in the international market. International partners and customers have a higher degree of trust in companies that follow BSCI standards, which means more business cooperation opportunities and orders will come to Sanlux. It is also a key for our company to open the door to the international market, so that Sanlux can better integrate into the global supply chain.

Sanlux welcomes the BSCI audit with the most enthusiastic attitude, and shows the world a good corporate image with responsibility and responsibility.





Lubo rewarded with new honor

Yang Haotian, general manager of Xishuangbanna Lubo Rubber Co., Ltd. was rewarded as "Outstanding Individual" by the government recently.

In recent years, Yang Haotian, has been focused on the development of overseas rubber alternative planting projects, led the team to adhere to the quality priority, expanded the scale and development for the purpose of leading the company to develop steadily.

In the future, Yang Haotian vows to cherish the honor and make great efforts to specialize in the overseas rubber alternative planting work, raising the high-quality development of alternative planting projects to a new level, and making new achievements in the process of promoting the high-quality development of Xishuangbanna Prefecture industry.



Sharing the study experience from Germany

Pan Wandong,the manufacturing director of Sanlux, recently completed a 12-day study from Germany.

"I hope I can bring the advanced ideas and methods I have learned back to China, and combine them with the actual situation to innovate and apply them, and contribute to the development of Sanlux and the upgrading of industries." Pan Wandong carefully prepared a sharing meeting to pass on this valuable learning experience and cutting-edge technical



concepts to every colleague in the company. At the sharing meeting, with vivid language and rich examples, he introduced in detail the latest automation technology trends, industry application cases and profound experience of personal growth during the study in Germany. From intelligent manufacturing to Industry 4.0, from theoretical discussion to practical operation, every detail reveals his love and pursuit of professional knowledge, and inspires people's enthusiasm and yearning for technological innovation.

In order to make the sharing more lively and interesting, Pan Wandong carefully prepared exquisite gifts to reward colleagues who showed enthusiasm and asked in-depth questions in the interactive session. These unexpected little surprises not only added a lot of fun to the activity, but also effectively promoted the communication and exchange between the team, and collided with more sparks of knowledge in a relaxed and pleasant atmosphere.

Here, Sanlux also encourages more colleagues to actively participate in external training and exchange activities, hoping that everyone can bring what they have learned back to the company, and jointly promote the company's technical level to continue to improve and move to a new height. Let us go hand in hand, meet the challenges with an open mind, and lead the future with an innovative spirit!



Tooling management

ime flies, and in a flash we are approaching the end of the year. In the year, it seems that before too much has been accomplished, the time has come to plan for the New Year. Looking ahead to 2025, Sanlux has set a key goal for us - to make this year "The Year of Standards". This is not just an inspirational slogan, but a grand vision that we need to work together to achieve

Looking forward to the future, in addition to working hand in hand with Sanlux to achieve the goal of "The Year of Standards", I also have many detailed plans. I plan to thoroughly implement various standards into every corner of the production workshop, optimize and improve the efficiency of tooling management in the workshop, and devote myself to cultivating several excellent section chiefs. In addition, I will also rectify the shelves and cloth room of the workshop to ensure that the environment is clean and orderly, and create a good working atmosphere for employees.

In these plans, I most want to complete the workshop tooling management. The sheath of the front track, the mold of the back track, these key production tools are unmanaged before coming to the workshop. The maintenance and maintenance of the mold is the key link to ensure product quality. The sheath directly determines the length of the belt, and the mold directly affects the quality of the finished product after vulcanization.

At present, we have begun to finish the tooling of the sheath. We have selected the simple sorting and classification, next I will reposition and set up the area, and then develop a detailed registration form. My goal is to take sheath management to a new level of efficiency. This will include standardising the sorting, storage and maintenance processes of the sheathing, ensuring strict compliance with the company's quality standards at every step. In addition, I plan to check and maintain the tooling regularly to reduce the possibility of production disruptions.

By implementing these strategies, we aim to improve the pass rate of the line length, enhance the operational efficiency of the line, and ultimately promote the improvement of the product quality on the shop floor.

In addition to sheath management, mold management also requires careful planning and execution. I intend to establish a standardized process for mold maintenance. This includes regularly checking the mold for wear and performing the necessary cleaning of the mold. At the same time, I will make a mold usage record sheet to record the mold situation in detail, including the arrival time and the status assessment after cleaning inspection. Through these measures, we ensure that the mold is always in the best working condition and reduce the production delay and defective product output caused by mold problems. Finally, the vulcanization quality of the workshop is further

The beautiful road starts from the standard

n the pursuit of excellence, every step is engraved with future glory. From November 16 to 17, 2024, the fifth phase of Lingyan Class takes "the beautiful Road, starting from the standard" as the core concept, and Lingyan members gather here to jointly open a new chapter in the road of enterprise development and learning.

On the morning of the 16th, Ms.Phoenix Wu Qiongying, chairwoman of Sanlux, revealed the true meaning of "beauty" with profound insight. She pointed out that beauty is not a distant illusion, but a verb, a continuous upward, unremitting pursuit of the process. In this process, standard is the starting point and the compass of action. She stressed that the standard is the cornerstone of any affairs, in order to achieve things, we must adhere to the standard, continuous iterative innovation, and combined with the success of the Sanlux case, pointed out that the old chairman adhere to the business philosophy of quality create value, laid a solid foundation for the long-term development of the enterprise. Encourage as a manager, to have a good heart, but also to act immediately, integrate standards into daily life, and write a better future with

Teacher Lu's summary pushed Ms.Phoenix Wu Qiongying's sharing to a climax. He emphasized the importance of building awareness of standards, taking Fat Donglai's slogan and belief as an example to vividly explain the core position of standards in enterprise management. He reminded us that enterprise management should do everything there is a process, there are standards, everyone grasp, everyone grasp the implementation, everything has assessment, each by contribution, and the late event as an example to analyze management problems, not only revealed the shortcomings of the management level, but also in a very convincing way to clarify the responsibility, emphasizing the need to establish a set of scientific and standardized operating processes and standards. He further pointed out that the development of standards should abandon sensibility and empiricism and ensure the participation of practitioners in order to develop practical norms.

Then the class committee Liu

Qiaoqiao presided over a "poker language - Efficient communication new experience" activity, to achieve the harmony and unity of learning and music in playing. Participants play different roles in the enterprise pyramid, experience communication, but also insight into the future trend of management model - break the information island, towards platform and block chain management, promote the open sharing and transparency of information, in order to improve organizational efficiency.

On the 17th, we gathered together to review and share the key points of Ms.Phoenix Wu Qiongying and Lu teacher's class. Each group held a heated discussion around the theme of "The good Road, starting from the standard". Everyone said that Ms.Phoenix Wuqiongying's sharing made them deeply understand the connotation of "beauty" and realize that standards are the key to achieving beauty. Through exchanges and sharing, we have deepened our understanding of the standard, and also found the shortcomings and improvement directions in the development and implementation of the standard. At the same time, in order to encourage everyone to better study and practice standards, the team leader who scored the first in the second stage of the goose leading team and the goose leaders Zhou Ying and Li Na Lily who did excellent work were praised and encouraged. Lu carefully prepared a unique reward, designed to encourage them to continue to march forward in the future journey, but also hope that they as an example, can lead everyone to create a beautiful

As the first year of Sanlux management standardization in 2025, the students of Lingyan Class shoulder the heavy responsibility of promoting management standardization. Although this is a difficult task, but I believe that with the joint efforts of everyone, our company will be able to cross the gap, promote the management standardization process of Sanlux, and contribute their own strength to the future development of the enterprise. On this beautiful road, our company will start from the standard, move forward hand in hand and work together.

