

# Comprehensive News · 40th Anniversary Series

## Company Senior Executives Visit Overseas to Help the International Market Layout

Ms. Phoenix Wu Qiongying, board chairman of Sanlux Co., LTD., and Mr. Guo Lijun, Vice GM of Sanlux, had a transnational market visit in September, aiming to gain an in-depth insight into the international market's demand for our products and feedback.

Phoenix and Mr. Guo successively went to the United States, Brazil and Egypt, respectively visiting D&D, Rexon Brazil and Egypt's first-level dealers. The board chairman, colleagues in the industry and local dealers discussed and exchanged ideas on the current situation of the belt market, the demand and feedback of our products and the future cooperation potential and possibilities for the further development of our company in the international market.

In the exchanges and visits, we found that our products have won a high degree of recognition in the international market. At the same time, we also realize that a variety of belt products have a huge market development potential. They are to be further explored. In order to better meet the needs of different regional markets, our company plans to develop a series of new products to further increase market share.

Through this transnational exchange, the company's leaders have a more comprehensive and in-depth understanding of the belt market in the United States and Brazil, which provides a strong support for the company's layout and development in the international market. Looking forward to the future, we will continue to optimize the product structure, enhance brand influence, actively expand the international market, and strive to achieve the company's strategic goal of globalization.



Visit the United States and Brazil



Visit the United States and Brazil



Visit Egypt

## The fifth meeting of the eighth board of directors of SANLUX was held

On September 29, 2024, The fifth meeting of the eighth session of the Board of Directors of SANLUX deliberated and passed the "Motion on Change of Registered Capital and amendment" (increase of the registered capital of SANLUX to RMB 902,116,324), the "Motion on Amendment of the Management System of Futures and Derivatives Hedging Business", and the "Motion on proposing the convening of the Third Extraordinary General Meeting of shareholders in 2024". SANLUX will hold the third extraordinary General meeting of 2024 on October 17, 2024 in the conference room on the 10th floor of Phoenix Innovation Park.

## Brand building continues, leading the new trend of rubber V-belt industry

In the highly competitive rubber V-belt market, Sanlux Co., Ltd. has always acted as a leading player, constantly promoted brand building, and set a benchmark for the industry. In September 2024, Sanlux took a solid step on the road of brand building.

The influence of the brand cannot be separated from eye-catching publicity. In September, the company upgraded a total of 6 billboards. These new billboards, like shining flags, stand in key positions in different cities, showing the market the strong strength and excellent quality of Sanlux. Every billboard is a vivid representation of the brand image of Sanlux, attracting the attention of passers-by and customers, passing on Sanlux's persistent pursuit of quality and solemn commitment to customers.

At the same time, the company's Marketing Department actively communicated with 4 customers about the design plan. This initiative fully reflects Sanlux's customer-centric service concept. Through in-depth communication and exchange, we not only better understand the needs and expectations of customers, but also provide customers with

personalized brand solutions. In the whole process, Sanlux and customers work together to create a unique brand image and achieve mutual benefit and win-win.

As a leading player in the rubber V-belt industry, Sanlux has always taken brand building as one of the core strategies for enterprise development. We know that the brand is not only a symbol, but also the soul and value of the enterprise. By constantly upgrading and updating billboards and strengthening communication and cooperation with customers, Sanlux is striving to build a more influential and trusted brand.

In the future, Sanlux will continue to increase brand building efforts, continue to innovate brand promotion methods, to provide customers with better products and services. We believe that with the joint efforts of all Sanlux people, with the support and trust of our customers, Sanlux brand will surely shine more brightly in the rubber V-belt market and lead the industry to a new height. Let us look forward to Sanlux creating more glory on the road of brand building!



## Lubo Won the Honorary Title of "Anti-drug Advanced Collective"

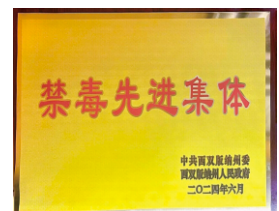
Recently, Xishuangbanna Lubo Rubber Co., Ltd. was awarded the honorary title of "Anti-drug Advanced Collective" by the Xishuangbanna Prefectural Committee of the Communist Party of China and the Xishuangbanna Prefectural People's Government.

In recent years, under the correct leadership of relevant national ministries and government departments at all levels, and under the strong guidance of provincial, state, and county drug control and related business departments, the company has always adhered to the purpose of "alternative cultivation originates from drug control and serve for drug control", deeply implemented the deployment of higher-level departments on drug control work, established and improved the development mechanism of overseas poppy alternative cultivation, and widely carried out drug control work. The company has adhered to the normalization of anti drug propaganda and expanded the coverage of anti drug propaganda; The company has increased investment in drug control work, focused on deepening the development of drug control and elimination from the source and has effectively curbed the breeding

and spread of drugs from the source, continuously promoted the deepening of drug control work, and made due contributions to building a harmonious society.

Be diligent and courageous, and set sail with determination. This is a glorious moment for Lubo, and also a horn to stride forward on a new journey. The company will take this recognition as a new starting point, cherish the honor, carry forward the performance, and continue to play an exemplary and leading role.

The task of drug control and eradication is arduous. Lubo Company will continue to uphold the spirit of original aspiration and mission on its shoulders, with even higher morale and more firm determination, as always, to stay at the forefront of overseas poppy alternative cultivation, solidly promote the development of drug control and eradication, make every effort to build a "green fence" for overseas poppy alternative cultivation and development work and contribute new and greater substitution forces to the people's war against drugs.



## Visit the Indonesian Rubber Association



In September, the board chairman Ms. Phoenix Wu Qiongying and Advisor Mr. Johnny Ho of Sanlux Co., Ltd. went to Indonesia with a clear goal and a special significance - to visit the prestigious Indonesian Rubber Association. This visit is not only a great event for business exchanges, but also an important opportunity to enhance mutual understanding and cooperation.

Indonesia, a country surrounded by lush rainforests, has been a cornerstone of the global rubber industry since ancient times. The Indonesian Rubber Association as an authority in the field, is not only unique in scientific research and exploration, but also plays a pivotal role in promoting the prosperity of the industry.

During the visit, Sanlux was highly valued by the Association and warmly welcomed by its members. With her profound industry insight and forward-looking strategic vision, Phoenix, the board chairman had an in-depth discussion and exchange with the experts and scholars of the Association on the current rubber market dynamics, the direction of technological innovation and the possibility of future cooperation. Both sides showed a high level of professionalism and enthusiasm, and jointly discussed how to promote the sustainable prosperity and development of the rubber industry through technological innovation and win-win cooperation.

The visit not only deepened Sanlux's understanding of the current situation and future trends of the Indonesian rubber industry, but also laid a solid foundation for our future cooperation. We firmly believe that with the joint efforts of both sides, we can work together to create a better future for the rubber industry.

## "Happy Sports & Beautiful Life,Keep being YOUNG" the 2nd Fun Sports Games of SANLUX

On September 15, on the occasion of the Mid-Autumn Festival, we held the 40th anniversary series of activities of Sanlux Co., Ltd. in Keyan Central Primary School - the second Fun Sports Games of Sanlux. With the active cooperation of all departments, the fair rulings of the judges, the serious participation of the athletes and the enthusiastic service of the staff, the games had achieved a complete success.

At 8:20, the board chairman Ms. Phoenix Wu Qiongying, vice GM Mr. Guo Lijun, production consultant Mr. Wu Xingrong, all came to the 2nd Fun Sports Games of Sanlux, and it officially kicked off on time!

Seven teams and more than 200 athletes from Sanlux participated in the event. Accompanied by cheerful music, the participating teams paraded under the leadership of the national flag. In its unique form to show their own style, each phalanx was full of vitality and passion, showing the style and charm of the three men. Then, representatives of athletes, referees, and service staffs made speeches respectively, and the cheerleaders' performance "Heading to Happiness" lit up the atmosphere at the scene, and the competition agenda officially began.

The Fun Games had a total of 8 events, including 2 individual races, 6 team competitions. All the events are exciting. The first is the 100-meter sprint, with burning spirit,

after the starting sound, the athletes like an arrow flying out of the string, rushing to the end; 3km running was a fight between speed and will, and the athletes have firm eyes and never give up. Surpass oneself in lap after lap, and insist on completing the race with the encouragement of teammates; Team game is the test of teamwork ability, the victory needs every member of the full effort, tacit cooperation, and the strength of unity and cooperation; the tug-of-war competition is to push the games to the climax, the pull between the team is not only a contest of strength, but also the embodiment of unity and persistence.

After fierce of competition, the 2nd Fun Games of Sanlux also ushered in the end. In the end, the Team "Special Forces" won the honor of the Best Team with their excellent performance, and Wang Jun and Song Haomei of the Team "Special Forces" also won the title of the best male/female athletes respectively because of their excellent competitive spirit.

Take the competition as the line, string the various departments of the company; Take sports spirit as the key to lead the long-term development of enterprises. The games have come to a successful end, and we look forward to the next games and hope all the athletes to gain new achievements.







Indonesia Customer Technology Product Seminar  
Discussion of product development with Indonesian customers and technical experts: In-depth communication session transcript

Sanlux carefully planned this conference, and strive to provide a professional and efficient communication platform for participants. The venue layout integrates the essence of Indonesian culture and modern technology elements to create a solemn and energetic atmosphere. In the exhibition area, a number of core products of Sanlux are displayed, showing technical strength and market application potential in an intuitive way.

Advisor Mr. Johnny Ho of Sanlux, introduced the core technology, functional characteristics and application cases of the product in detail, and comprehensively demonstrated the excellent performance and wide applicability of the product through data support and case analysis.

Indonesian customers and technical experts actively participate in the discussion based on their own needs and industry experience. This cross-cultural communication and cooperation not only promotes understanding and trust between the two sides, but also lays a solid foundation for the internationalization process of products. The whole lecture atmosphere was warm and orderly, and both sides had in-depth and fruitful discussions on product development. We firmly believe that the successful holding of this conference will further consolidate the cooperative relationship with Indonesian customers, promote in-depth cooperation between the two sides in a wider range of fields, and jointly create a better future.

Products & Technology

Quality creates value

Environmental Friendly Rolling Project

Under the background of increasing global environmental awareness, all walks of life are actively exploring and practicing the path of sustainable development. Sanlux has always been at the forefront of innovative processes - the use of environmentally friendly rolling process to replace the traditional solvent oil immersion process. Although the solvent oil slurry process meets the needs of industrial production to a certain extent, the volatile organic compounds (VOCs) and harmful waste liquid released in the production process have caused pollution to the natural environment that cannot be ignored. Therefore, the technical team continues to develop green and environmentally friendly rolling processes.

In order to ensure the uniformity of the performance of the calender fabric. Our company has established a strict quality control system. From the raw material procurement stage, we implement a rigorous inspection process to ensure that each batch of raw materials meets the established quality standards.

In view of the potential loss of appearance due to the use of calender fabric, and with the development of a more compact and efficient drivetrain, we decided to replace the original natural rubber formula. After intensive and continuous research, we have successfully optimized and upgraded the neoprene calender fabric compound. This optimisation significantly increases the wear resistance, heat resistance and oil resistance of the material compared to traditional natural rubber formulations. Specifically, the new compound developed based on the neoprene rolled fabric compound has achieved significant improvement in the three key properties of wear resistance, heat resistance and oil resistance. Under extreme conditions, such as temperatures up to 100 °C, the new compound can still maintain its physical and chemical properties stably, its wear resistance is improved by 20%, and the adhesive property is also increased by 20%. In the process of overcoming the appearance problem of calender fabric, we also introduced the industry's cutting-edge high-precision calender equipment. With its excellent accuracy and stability, the equipment significantly improves the surface finish and flatness of the calender fabric, effectively solving the appearance defects commonly encountered in traditional processes.

In terms of material formulation design, we use a variety of customized compound combinations. These rubber materials through a reasonable and careful ratio, not only enhance the physical and mechanical properties of the calendering fabric, such as tensile strength, wear resistance and aging resistance, but also significantly improve its formability and operability in the processing process, to ensure the stability and reliability of product quality.

In the mixing process, we use an advanced automated production line, and through precise control of temperature, pressure and speed, to ensure the mixing uniformity and consistency of the rubber, which lays a solid foundation for the stable performance of the rolled fabric.

Finally, through the unremitting efforts of the technical team, a green and environmentally friendly calender process was successfully developed. The process uses precision mechanical action to directly coat the coating evenly on the surface of the material, without relying on a large number of solvents as a medium, so as to cut off the emission of harmful substances at the source, and perfectly meet the needs of the era of green production and low-carbon life.



Special belt for ball mill



In the mining, building materials, metallurgy and other heavy industry fields, the ball mill as a key equipment, its operation status directly affects the production efficiency and cost effectiveness. However, during the long and high-intensity operation of the ball mill, the belt, as a key component of transmitting power, is often faced with serious wear problems, which not only shortens the service life of the belt, but also increases the frequency and cost of downtime and maintenance.

Compared with the normal friction transmission, the transmission belt used by the ball mill not only needs to withstand the wear resistance of the bottom of the transmission on both sides, but also requires very high requirements. For this harsh working condition, Sanlux has carefully designed a special belt for ball mill. This special tape not only uses optimized neoprene calendered fabric compound, but also combines advanced fiber reinforcement technology to ensure that the band body exhibits excellent wear resistance in the face of high intensity and continuous friction and extrusion. We also choose a special material with high strength and high wear resistance as the outer layer, the material after special process treatment, high surface hardness, low friction coefficient, can effectively resist the material in the transmission process of the belt wear and scratches.

Under the same working environment, the service life of the wear-resistant belt of the ball mill developed by our company is more than 20% longer than that of the traditional belt. This means that companies can significantly reduce the frequency and time of downtime caused by belt wear, thereby improving production efficiency and equipment operation rates.

Construction of Test Center



In September, the test center successfully completed the deployment of 14 state-of-the-art testing devices in the laboratory, which significantly strengthened our ability to monitor and control the testing process in real time, ensuring that we are able to quickly capture and analyze every subtle change.

At the same time, in order to further enhance the intelligent level of the test center, Sanlux also introduced an advanced automation control system. The system is capable of realizing remote control and intelligent scheduling of test equipment, which greatly reduces manpower costs and improves the accuracy and efficiency of tests.

In addition, since August 19th, three new advanced machines, carefully customized by the UK's top manufacturer CDL, were delivered to the Innovation Park Test Center on September 20th. The arrival of this batch of new machines has undoubtedly injected new vitality into the laboratory's scientific research work, which not only signifies that the laboratory's scientific research capability will be significantly improved, but also is an important guarantee for future scientific research innovation and experimental accuracy.

During the debugging process of the newly-arrived test bench, the team of the test center not only sorted out the equipment faults and questions in detail, but also had an in-depth communication and a handover with foreign engineers, actively asked for professional knowledge on the operation and maintenance of the relevant equipment and accumulated valuable experience, which will help the test center to better manage and use these advanced equipments. At the same time, the test center plans to fully complete the commissioning of the bench in early October to ensure that the equipment can be put into use in the best condition.

Looking ahead, we will continue to strengthen technical exchanges and cooperation with renowned scientific research institutions at home and abroad and constantly introduce advanced testing technologies and methods to ensure that our company always maintains a leading position in the industry. We will continue to increase the investment in the construction of test center, and constantly improve the scientific research strength and technical level, so as to inject a more powerful impetus for the development of the company.

New and Used Belt B75 test

Since September 3rd, Sanlux has officially launched the dynamic testing phase between the new and existing processes of the B75 belts. This test is not only a symbol of our solid steps in the field of technological innovation, but also a deep excavation and exploration of the limits of product quality and performance. At present, the test work is in full swing.

During the test, we utilized state-of-the-art testing equipment and technical means to conduct a comprehensive and in-depth multi-dimensional assessment of the dynamic life of the B75 belt. The results show that the B75 belt produced by the new process has a significant improvement in torque stability and dynamic life.

At the same time, we pay close attention to the temperature changes during belt operation. Through accurate temperature monitoring, we are able to detect and prevent potential problems caused by overheating, such as belt deterioration and breakage, so as to ensure the safe and stable operation of the drive system.

In addition, torque, tensioning force and slippage are also the focuses of this test. With the help of high-precision sensors and data analysis software, we monitor and analyze these parameters in real time and accurately to quickly find and adjust potential problems to ensure that the product achieves the best operating condition.

During the testing process, we also paid great attention to details and detailed depiction. Whether it is the tiny vibration when the belt is running, or the instantaneous fluctuation when the torque is output, all of them are keenly captured and recorded in detail. These seemingly insignificant details are in fact an important reflection of

product performance and quality. Through the in-depth analysis of the reasons behind these details, we were able to more comprehensively understand the product's performance characteristics and potential problems, providing a strong basis for subsequent improvement and innovation.

We firmly believe that with the joint efforts of all R&D staff, the B75 belt will win the market's wide recognition and trust with more excellent performance and quality. Meanwhile, we also expect that the valuable experience and data accumulated through this test will lay a solid foundation for future technological innovation and product upgrading.







Consolidate Foundation, Increase Efficiency & Win the future

September is the 47th quality month in the country, the quality department organized a quality publicity activity "Consolidate Foundation, Increase Efficiency & Win the future" at the production site. Nearly 100 representatives of relevant departments participated in the activity. At the beginning of the activity, the quality manager introduced the background and activities of the quality month activity, and said that although we have a strong foundation and well-known brands, the current market competition is fierce, customers are demanding better quality, we must keep up with the pace of the market, and even beyond, but the first

thing is quality and no quality negotiations are empty talk. Everyone is required to participate in the quality management to quickly improve our product quality. All employees are required to actively participate in online quality knowledge answers, be familiar with and consolidate systematic and comprehensive quality management. Then the quality commitment signing step was carried out on site by Ms. Phoenix Wu Qiongying, board chairman of the company. She took the lead to do the signature, everyone made a commitment afterwards on the quality commitment wall that we will strive to good quality, comply with the three

principles of not accepting defects, not manufacturing defects, not passing defects. Finally, Phoenix made a speech to this event: since the establishment of Sanlux, the core values of "quality creates value" have not changed, which is also the key to the steady development of the company for 40 years, quality has been the most concerned element of Sanlux, and put forward: quality is our belief and our bottom line. We also need to do a good job in site management which is the basis of quality. Good quality of work will certainly improve our quality of life, and the use of facts to deepen our understanding of the faith in

quality, everyone on site is very focused. Through the Quality Month activities, employees deeply realized the importance of quality to the company and themselves. This awareness not only stays at the theoretical level, but also will be grounded in the subsequent practical work, paying attention to the quality dynamics within the enterprise, and actively participating in the quality improvement activities. Win with quality, win the future with wisdom.

“Sincere service, Loving Mid-Autumn Festival”

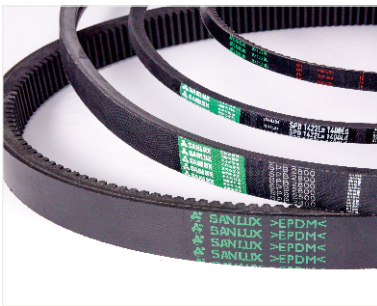
In the development journey of Sanlux Co., LTD., customers have always been the company's most cherished partners. Sanlux is not only committed to providing high-quality products, but also constantly exploring and innovating in customer service construction. About 70% of Sanlux dealers come from the beautiful city Taizhou, and this special geographical relationship makes us pay more attention to the emotional connection with them. On the occasion of the Mid-Autumn Festival, Ms. Phoenix Wu Qiongying, chairman of the company, sent handwritten greeting cards to the dealers, and the Marketing Department carefully customized the old Taizhou moon cake to express the company's gratitude and blessings to the dealer partners. However, although Taizhou's old mooncakes are full of traditional flavor and express deep friendship, they are easy to break. In order to ensure that the wishes can be delivered to every dealer in good condition, the Marketing Department quickly moved to re-purchase the shock-proof film for careful packaging. From finding problems to solving them, we race against time to live up to the trust and expectations of dealers. May this old Taizhou mooncake, with the blessings and sincerity of Sanlux, bring a warm and beautiful Mid-Autumn Festival to every dealer partner.

Behind this small move, there is Sanlux's persistent pursuit of customer service construction. The company is well aware that in the fierce market competition, quality customer service is one of the core competitiveness of enterprises. Every detail can impact the customer experience, and every effort is made to build a closer partnership with the customer. From product excellence to thoughtful service, Sanlux always takes customers as the center and constantly improves service quality. We believe that only by serving with our hearts can we win the hearts of our customers. In the coming days, the company will continue to uphold this concept, and constantly improve the customer service system to create more value for customers. Let us work together to write a more brilliant chapter on the development road of Sanlux.



Promote Production, Guarante Delivery and Improve Service

In the face of the uncertainty of market changes, quality and punctual delivery of quantity of products is Sanlux' s commitment to customers. However, due to the shortage of production capacity caused by the hot weather in July and August this year, the company has taken a series of effective management measures and operational processes, and made every effort to catch up with the delivery date to ensure delivery, specific measures are as follows: 1. In response to the backlog of orders, the production plan was readjusted. Based on the chronological order of orders placed and the delivery timeliness of different order types, we arrange precise production to ensure the most urgent orders are prioritized. For the delivery of production plans, the original fixed cycle mode has been changed to plan according to the production schedule and warehouse packaging schedule. The order completion status is tracked synchronously every 4 days to respond faster to production changes and improve delivery efficiency according to customers' orders. 2. Follow up the production progress of the main plan daily. Obtain production plan and workshop vulcanization plan data in time to ensure consistency in quantity, variety and delivery time. This helps us identify and correct planning deviations in time, ensuring synergy between production and marketing, thereby avoiding delays and errors. At the same time, we have also strengthened the monitoring of the packaging progress. By collecting the completion of the packaging work every day, we can accurately measure the number of packaging orders issued the next day and ensure the continuity and efficiency of the packaging work. 3. Before the product is put into storage, the inspection shall be strictly carried out. It includes belt quality inspection, quantity, specifications, types and other information verification. It is to ensure that all products meet quality standards and avoid customer complaints or returns due to quality problems. In addition, we optimize the classification and storage of goods according to the types of goods, characteristics and other factors and use a new stacking method to improve storage efficiency and search speed. 4. In the packaging and preparing process, we ensure that the information of the parts list is completely consistent with the physical storage location. The information includes the quantity of goods, specifications, etc.. It is to ensure that there is no missing material after the completion of the packaging and delivery will be arranged timely. If we find a shortage of materials, we will immediately count and submit, so that the planning department can arrange production. Before delivery, we will carefully check the information of each package of products and parts list to ensure that it is fully matched with customer requirements and avoid any minor errors. 5. Choosing the right means of transportation is also important to ensure the safe and timely delivery of goods. The company's logistics specialist will consider the reliability, timeliness and cost-effectiveness of logistics transport according to the type, size, weight and specific requirements of the customer, choose the most appropriate means of transportation, and require the carrier to push the specific quantity of goods to the customer according to the company's delivery requirements, so as to coordinate the local turnover, manpower, tools and other resources after delivery. Ensure the timeliness of information transfer during cargo transportation. During the entire delivery process, maintain good document management habits, record key information such as delivery date, mode of transportation, destination, etc., and properly store relevant documents and vouchers for handling subsequent customer complaints, returns, or tracking needs. 6. In order to continuously improve delivery efficiency and reduce error rate, regular training and guidance for employees are arranged. It covers the delivery process, precautions, goods identification and packaging materials. Through continuous lessons learned, we are committed to optimizing the delivery process and management system to improve overall operational efficiency and accuracy. Through a series of refined management and operation processes, the company ensures that every product can be safely and timely delivered to customers. We are committed to continuously optimizing our delivery services to provide a higher quality product and service experience.



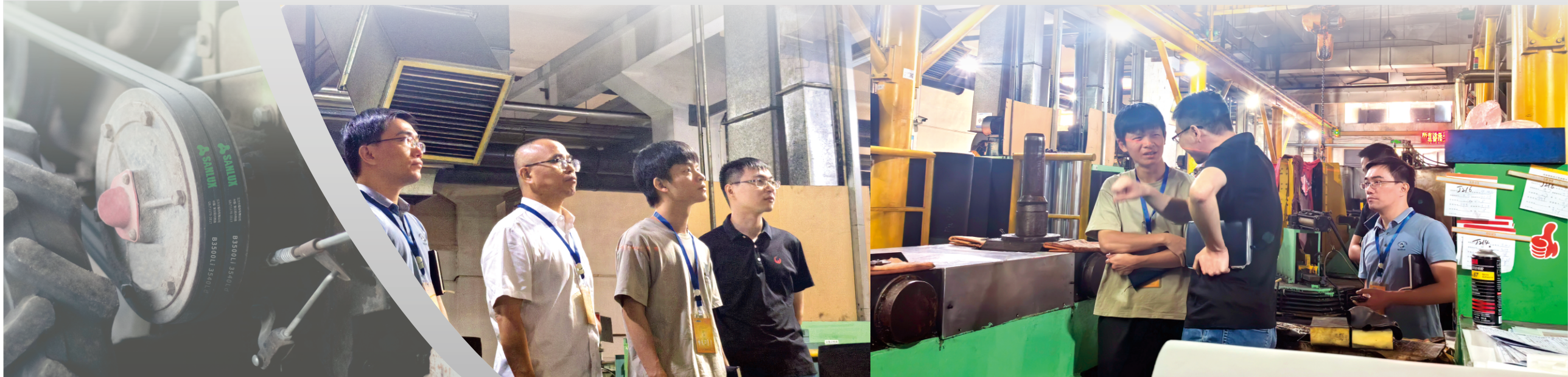
Yuchai Share Audit Team Successfully Completed the Flight Inspection of Our Belt Products

Recently, Sanlux ushered a two-day flight inspection from audit team of Guangxi Yuchai Machinery Co., LTD.(hereinafter referred to as "Yuchai share"). The inspection began at 8:00 a.m on September 24, 2024 and ended successfully at 17:00 p.m on September 25, 2024. The audit team focuses on the on-site audit of belt products, covering a number of key processes such as product quality development, quality characteristics inspection, rectification and verification and problem investigation, in order to further improve the quality and production efficiency of our belt products. The audit focus is clear and the process is rigorous and meticulous. In this flight inspection, Yuchai Share audit team conducted a comprehensive and in-depth review of the production site, quality control process, technical data and

process execution of our belt products with a high degree of professionalism and rigor. The audit scope is wide, not only covers the raw material procurement of belt products, production and processing, finished product inspection and other processes, but also goes into the core areas like product design, process optimization and quality improvement, etc. Sufficient basis, strict standards. During the audit process, the audit team of Yuchai Shares checked and verified the quality indicators of our belt products one by one in strict accordance with the standard documents such as belt measure data, technical notice, process requirements and engineering specifications. Through on-site observation, document review, data comparison and other ways, the audit team comprehensively evaluated the quality control system

and actual production status of our belt products. Remarkable results, optimization and improvement. After two days of intense work, the audit team of Yuchai shares gave a high evaluation of the overall quality level of our belt products, and put forward valuable suggestions on the problems and shortcomings found in the audit process. Sanlux attaches great importance to this, and immediately organized relevant departments and personnel to conduct an in-depth analysis, and formulated a detailed optimization and correction plan. At present, various improvement measures have been fully launched and are expected to achieve significant results in the short term. Looking forward to the future, win-win cooperation. The successful completion of the flight inspection not only marks a

new level of cooperation between our company and Yuchai Stock in product quality control, but also lays a solid foundation for future in-depth cooperation between the two sides. Sanlux will take this as an opportunity to continue adhering to the concept of "Quality creates value", constantly improve product quality and service level, and work together with Yuchai Shares to create brilliance. In the coming days, we will, as always, be committed to providing customers with better products and services, and look forward to establishing a closer and stable cooperative relationship with Yuchai Shares and other customers to jointly promote the sustainable and healthy development of the industry.





## Build a beautiful enterprise, create a better future

The 1st lesson of the 2nd stage of the “Leading Goose Class”



With the official launch of the 2nd stage of the “Leading Goose class”, a training project of Sanlux, Dr. Lu, from Zhejiang University gave the students a wonderful first lesson. The theme of this course is “Building a beautiful enterprise”. Starting from the traditional definition of an enterprise as an economic unit, Dr. Lu proposed that an enterprise should go beyond the simple economic attribute and move towards a more far-reaching significance. The enterprise he advocates is based on human civilization as the starting point, guided by universal beliefs, organized as the basic method, and modern science and technology as the basic means, and all the family members are happy, free, equal, and dignified to create a beautiful career.

In the class, Dr. Lu not only analyzed the core elements of enterprise management in a simple way, but also emphasized the importance of the construction of corporate culture and long-term vision. He pointed out that managers should take the initiative to take responsibility for ensuring the effective implementation of instructions, and correct management methods can not only improve efficiency, but also avoid wasting resources. In addition, Dr. Lu also stressed the importance of quality, he believes that quality is the lifeline of enterprise development, and technological improvement is an effective way to reduce costs. Consumer loyalty comes from the quality of the product rather than the price, therefore, enterprises should focus on providing high-quality products to improve consumer satisfaction and loyalty.

During the class, the students actively participated in the group building activities of “spell out three forces”. This activity aims to promote the development of cohesion, executive power, decision-making power and creativity among class members through jigsaw group building games, and create a united, tense, serious and lively energy field. The activity was organized and planned by Li Na and Guo Chang, and presided over by Guo Chang. The specific content of the activity included team restructuring and team cooperation to complete tasks.

In the team reorganization process, the students who were familiar with each other were re-grouped and reorganized, and each team was composed of six members, who needed to complete the task within 3 minutes, testing everyone's organizational ability, decision-making power and rapid thinking ability. In the activity, we completed the team jigsaw task through the organized team, not only deepened mutual understanding, but also stimulated the team's collaboration ability and creativity, the scene was full of laughter, the atmosphere was very warm.

After the event, the captain and members of each team shared their feelings of task. Through the review, we combined our own problems in the process of activity, reflected on the problems that are easy to occur in the work, and put forward the direction of improvement. In the review, the team members also shared some of the challenges encountered in the process of the task and how to overcome them, which provided valuable references for future study and work. Observers Dr. Lu, Mr. Zhang, Li Na and Pan Wandong also commented on the advantages and disadvantages of the various team activities process, combined with the work in the enterprise for different perspectives, so that everyone benefited a lot. In order to thank the observers, the host creatively arranged the member of the last team to give the observers a massage service as reward.

The “three forces” activity is not only a simple jigsaw puzzle activity, but also a learning dojo, through the review, we combined with the problems that are prone to occur in the work to find the direction of improvement, laid a solid foundation for the future study and work.

Through the study of this course, the students of “Leading Goose Class” not only gained knowledge, but also gained a new understanding of the construction of a beautiful enterprise. The future has come, let us welcome more wonderful sharing with a new perspective, and jointly create a better tomorrow.



### Excellent Article

#### Packaging Operational Experience

The last time when I exercised in the packaging process (at that time, I was not in charge of the warehouse), I only wanted to finish my task of exercise. I started the the process of the exercise and communicated with Wang Jun in advance about the exercise. In fact, there was no one to lead me to get familiar with the relevant process and rules, so I learnt with Mr. Chen, confused for a day. Throughout the whole process, I am only responsible for writing the address, number and warehouse location of the goods, and I do not feel tired after a day of exercise.

This time, the root cause that I wanted to exercise the packaging process is to understand the work of the staff. And recently I found that the working instruction list can not be found, the goods need repeated packaging, the packaging can't be finished in time (the data are available, but in fact there is no package, so it is concluded that it is very likely to be mixed with other packages), the shortage of statistics errors and other communicational problems. So yesterday the supervisor said we need another group to package, I did not hesitate to sign up for it. I thought I can write fast, after all, I have practiced more than half a year of calligraphy, the theoretical efficiency of mine may be much higher.

Today, I joined a temporary packaging group with my supervisor and the new members, and the final result was about 400 bags, which was really inefficient. I thought that if 3000 bags were to be sent every day, and there were 4 groups, each group would need 750 bags every day, and my result was only half of the target. Therefore, I was also reflecting on why I did not reach my goal, and what aspects of efficiency can be improved?

After the exercise, I communicated with other elderly workers,

who can finish about 300 bags each person per day, I asked them the much efficient methods, but also review the process of our exercise. In terms of strength, it seems that the two boys in my group have not actually been “strengthened”, the speed at the beginning was ok, but it slowed gradually to the end. During the process, there are small storage locations and special types of products in area C, which are not standard products, and they all need to be checked on the spot to check the packing and sewing bags. Moreover, I am not familiar with the portable sewing machine, so the efficiency naturally slowed down. The most important thing was that I am not familiar with the storage locations, and I also need to check the storage locations one by one after writing the packaging instruction information. Some were in the standard products warehouse, some were in the small warehouse, and some special types had no location information, which would waste a lot of time when looking for them. I also thought that the leader is too important.

The new member also talked with me today. He is not afraid of hardship, but he is not familiar with the product location in warehouse. According to the rules, the salary will be very low in the early stage, so he is worried. I encouraged him that practice makes better and wages will rise as production rises.

Through this exercise of packaging, I have realized that the sequence of the product location is an “inequality”, the arrangement of personnel is an inequality, and the details of the work is an inequality, and as a manager, I want to find a way to eliminate these “inequalities”, so that employees can complete the work easily and quickly, and improve the overall work efficiency.

#### Quality creates values: duel to be best

##### Quality inspection skills competitions

From September 24 to 25, the Quality Department held a skills contest for quality inspections. A total of 24 inspection palyers participated in the contest, and everyone showed his or her style and level.

The competition was evaluated from five aspects: 5S, process execution, speed, quality and innovation. Before the competition, the inspection staff actively signed up for the competition, and made full preparation with confidence. In the competition, the inspection staff carried out length measurement, appearance test, binding, packaging and other skills in accordance with the operation process, and their excellent operation skills won the praise of the judges. In this process, the spirit of striving for excellence is worth learning from each of us. After fierce competition, the first, second and third prizes were finally selected.

At the end of the competition, the winners were commended, and everyone's face was filled with joy of victory, proving that hard work will always pay off, which is also the embodiment of one's self-value. At the same time, the competition is also a work review of the inspection staff.

This challenging competition also identified where we might have operational weaknesses, further strengthened the standardized regulatory process, and helped to promote the steady improvement of staff skills. We firmly believe that by our hard-woring of skills practice, we will improve our working skills and contribute more to our quality assurance.



Zhou Ying

Travel, reading, beauty, fitness  
My life, I decide  
King Kong Barbie Little fairy, fighting

#### Get rid of the trap of misunderstandings

In general life, people often fall into various misunderstandings, like groping in a maze. Some people pursue material wealth, but ignore spiritual satisfaction; Some people focus on superficial glory, but forget the real needs of the heart. These mistakes will make us lose our way and can't really enjoy the beauty of life. Some of the fate is full of reluctance and desire for the future, but she can not change the dilemma in reality. Just as many people in the face of frustration, through writing, painting or other forms to release the inner pent-up emotions, so as to gain new perspective and strength to cope with life's challenges.

Xiang Yun, a role in the ancient chinese novel The Red Chamber, showed her yearning for freedom and resistance to bondage. Her line, “Stay, stay, don't let the spring go,” is not only a tribute to the beauty of nature, but also a desire to live freely. Sometimes we feel not free because of multiple pressures such as work and family, but by cultivating interests and finding our own time and space, we can also achieve inner freedom and get out of the trapped misunderstanding.

In Bao Chai's poems, another role in the ancient chinese novel The Red Chamber, catkins are endowed with the characteristics of

being at ease and conforming to nature. This attitude reminds us that sometimes it is better to accept and adapt to a difficult situation than to avoid or fight it. Don't fall into anxiety and trouble because of the pursuit of perfection, but as Bao Chai's words show, conforming to nature, happy-go-lucky is also a kind of wisdom. There are many good things in life that we should cherish and be grateful for, and we often neglect the happiness around us because we are busy.

Getting rid of the trap of misunderstandings requires a clear sense of self and a deep understanding of yourself, including understanding your interests, values, and abilities. Only by knowing what you want can you avoid being swayed by the outside world when facing a choice. For example, the market is full of all kinds of success books and motivational speeches, some of which are purely for commercial interests to create anxiety, if we do not have the ability to make independent judgment, it is easy to be swayed by these external voices and make wrong choices. As Baochai said, “If you said you would do it, you will do it. The sky is falling.” We need to have our own opinion and determination instead of following the crowd.



Wu Jun

· Like watching TV, listening to novels,  
introverted personality  
· A man who does not speak his  
mind is quick to offend people

